

# Case Study

## Business

### CUSTOMER SUCCESS

## Manage users, filter content

#### CUSTOMER:

Hitachi Consulting  
Multiple Locations

#### CYMPHONIX PRODUCT:

Multiple Network Composer  
DC40XS

 Hitachi Consulting

#### Situation

Hitachi Consulting, subsidiary of Hitachi Ltd., is a leader in delivering practical, value-based business strategies and technology solutions with headquarters in Dallas. Competing primarily with other well known consulting firms such as Accenture, BearingPoint, Deloitte and IBM Global Services, Hitachi Consulting offers solutions in customer and channel management, strategic technology and supply chain management and corporate management across various industries.

Hitachi Consulting was founded in the year 2000 and employs approximately 2,000 people internationally with offices located in the U.S., Japan, the UK, Spain, Portugal and Germany. As a subsidiary of Hitachi Ltd., Hitachi Consulting offers the agility of a smaller firm with enterprise-class innovation, maintaining 35 percent of the Fortune 100 and 25 percent of Global 100 companies as clients.

Hitachi Consulting currently has 17 U.S. offices with 1,500 users accessing the Internet through a MPLS network cloud connection based in Dallas.

#### Challenge

Three years ago Mike Shisko, director of information technology for Hitachi Consulting, began researching products designed to monitor and report on network traffic activity with the intention of keeping confidential information, such as Social Security numbers, protected.

"During the initial evaluation of a security solution from a well-known vendor, we were surprised to learn how often employees accessed non-business related websites," said Mike Shisko. "However, we quickly discovered the limitations of this product due to the fact that it only monitored Web traffic and lacked other management functionality. As a result, we began looking for an alternative solution and eventually installed a different product that included Web filtering capabilities."

"This new equipment only had the capability to block and allow specific URLs, and again proved to be ineffective in helping us implement and monitor a viable Internet use policy. However, this solution did give us general visibility into the type of content users were accessing throughout the day and many were inappropriate for a professional environment," said Shisko. "We approached human resources with the basic reports, and it was at that moment that we knew we needed to implement a true Web filtering device and integrate a more stringent Internet policy to prevent this type of activity from occurring on our network."

Shisko began looking at various content filtering devices from manufacturers such as Websense, Blue Coat and Barracuda.

"I found each of these products to do certain things well, but none of them encompassed all of the capabilities we were looking for," commented Shisko. "For example, Websense provided detailed reporting, but was more difficult to configure for blocking or re-directing inappropriate traffic and while Barracuda made blocking or re-directing relatively simple, we found Barracuda's reporting to be less comprehensive than we were looking for. We needed a device that was easy to install, provided detailed reporting and could be both accessed and navigated simply."

### Solution

After spending a significant amount of time researching content filtering products, Shisko was eventually introduced to Cymphonix's Network Composer.

"Cymphonix's Network Composer had all of the features we were looking for wrapped up in a single, competitively priced appliance. We loved the product's reporting suite and because it sits inline within our network, we found that the integration and configuration was straight forward and easy to complete," said Shisko.

Shisko continued, "Network Composer is integrated with Active Directory and allows me to run reports based on user name instead of IP address. With this capability, I can review the amount of bandwidth individuals are consuming, how much time they are spending online and which websites they are visiting. Moreover, with this solution, I can even double correlate data to get a more detailed understanding of how our network is utilized. Having this information readily available gives a more realistic snapshot of online activity--which has helped us develop more appropriate Internet use guidelines."

### Success

Hitachi Consulting has fully integrated a Network Composer DC40XS device and has since installed a second appliance at headquarters with the intention of having all U.S. based users' Internet activity managed from this central location. Hitachi Consulting has also

installed similar devices in its London, England and India offices.



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Mike Shisko  
Director of information technology  
for Hitachi Consulting



Shisko finished, "With Cymphonix's Network Composer, we now have the ability to finally refine our Internet use policy that will be fully activated in November when we deploy new laptops to all Hitachi Consulting employees. The information and insight we've gained from using Network Composer has been invaluable and because of this, we've been able to achieve a balanced policy that our users will willingly adopt."

### See for Yourself

See how Network Composer delivers visibility, security, and performance in one reliable package. Contact your Authorized Cymphonix Reseller for an online demonstration or call or email Cymphonix at 866-511-1155 or [sales@cymphonix.com](mailto:sales@cymphonix.com)



### About Cymphonix

Cymphonix Corporation, headquartered in Sandy, Utah, uses patentpending Cross-Layer Intelligence™ (XLI™) technology to provide unmatched network threat protection and resource optimization. With the powerful XLI engine, Cymphonix products seamlessly integrate network protection, application performance, and traffic visibility into a single, easily managed solution. Leading the Cymphonix product line is Network Composer, a smart gateway appliance that helps organizations understand at a glance who is abusing network resources and with what applications - enabling problems to be corrected instantly through a clear, easy-to-manage interface.



Cymphonix Corporation  
8871 S. Sandy Parkway, Suite 150  
Sandy, Utah 84070-6408

801-938-1500 Tel  
801-938-1501 Fax  
866-511-1155 Sales

[www.cymphonix.com](http://www.cymphonix.com)